Palliative Care Needs Assessment

- Will the organization be providing basic or specialty palliative care or both?
  - What will be the organization staffing model? (NP, Physician, Nurse)
  - Will staff be available 24/7?
  - What area will your PC program serve? (Counties, cities)
  - Will you offer consultative services?
  - Will you offer prescriptive services in the community? In a clinic?
  - Are you aware of rules for location and prescriptive authority?

- What population(s) can the palliative care program serve given the projected need and organizational resources?
o What is the ER (for each ER in your community) visit rate?

o What diagnosis set trends the highest ER visit rate?

o What is the hospital (for each hospital in your community) readmission rate?

o What diagnosis set trends as the highest readmission rate?

o What are the SNF readmission rates in your area?

o What are the ALF readmission rates in your area?

o What healthcare service lines will be potential referral sources?

- Is palliative care needed in all care settings?

(614) 885-0434
1105 Schrock Road, Suite 120
Columbus, OH 43229
OCHCH.org
o Are there other Palliative Care programs in your community?

o Is your organization part of a continuum of care?

o What healthcare service lines are represented in your community?

- What specific services can you provide to meet an unmet need in the community?

  o Will your program offer bereavement services?

  o Identify stakeholders (public, physician, SNF, ALF, hospital) and ask what are the needs of the chronically ill patient population?

  o In your agency or practice are patients asking for additional services?
- Can your Palliative Care program financially support additional services?

- Are there gaps in access to care?

- **Which organizations, if any, can enhance your ability to succeed?**
  
  - Do you have community partnerships? With whom (Mobile physician groups, Physician practice, senior living apartments)?
  
  - What are the benefits of partnership?
  
  - What would your partnerships look like?

- **Do you have necessary systems in-place for billing?**
What financial resources are available for reimbursement (Part B, Health System, Private Insurance, Community Grants, Private Pay)?