



Current Breakout Session Listing (Updated 7/7/22)

Note – We are regularly adding additional sessions in order to bring you the most up to date information.

Session Title - Leading Through CY 2023 Changes: Transition to OASIS E and HHVBP Expansion

Presenters - Sue Payne (Corridor) & Chris Attaya (SHP)

Overview: Join the presenters as they assist HH Leadership with recommendations and timing for transition of your organization to OASIS E and the national expansion of HHVBP. Clinicians will need to understand how their responses to new OASIS questions will impact outcomes and payment as the industry transitions to OASIS E and expanded HHVBP on 1/1/23.

Session Title - Not Part of the Group: The Stand-Alone OASIS items in VBP

Presenter - Michelle Horner (McBee)

Overview: Do you know the OASIS stand-alone items that each make up nearly 17% of the OASIS Total performance portion of your OASIS VBP score? Together these items represent 50% of the OASIS calculations in VBP. We will discuss best practices for an agency's approach to Dyspnea (M1400), Oral Med Management (M2020), and Discharge to the community (M2420). Tips and tricks for OASIS scoring for these important VBP items will be discussed.

Session Title – Maintenance Therapy in PDGM

Presenter – Cindy Krafft- PT, MS, HCS-O (Kornetti & Krafft Health Care Solutions)

Overview: The provision of maintenance therapy continues to be a source of confusion and misinformation for many home health agencies. This session will take the most common questions, as well as live ones from attendees, and provide clear and reliable information and resources to empower agencies to confidently provide this important component of the Medicare benefit.



Session Title – The ROI of Retaining Your Workforce

Presenter – Rob Simione (SemiTree)

Overview: Today, the number one test for Home Health and Hospice providers is dealing with workforce challenges. This is NOT going to change as the industry will continue to grow and competition for staff will become even more fierce. The key is understanding the “numbers” around staffing and learning what the ROI is on focusing on retention. Learn from industry experts, Nick Seabrook and Eric Scharber, both Managing Principals with SemiTree Healthcare Consulting, what the financial and operational impact of turnover is. This session will help guide your decision making around compensation, professional development, growth potential for staff and overall company culture, which all influences employee retention. There is going to be winners and losers when it comes to talent. This session will offer the takeaways you need to ensure you are a winner!

Session Title – Home Health Status Check – Are you ready for VBP and PAC PPS Reforms?

Presenter – Arnie Cisneros (Home Health Strategic Management)

Overview: Attendees will learn:

- Identify how Impact Act reforms VBP and PAC PPS affect HH Programming
- Outline specific HH areas of focus that will affect VBP and PAC PPS outcomes
- Identify HH Metrics that relate to VBP and PAC PPS readiness
- Demo HH Operational Modifications that assure success with Impact Act reforms



Session Title – OASIS E: Are All the Bases Covered

Presenter – Cindy Krafft- PT, MS, HCS-O (Kornetti & Krafft Health Care Solutions)

Overview: With the implementation deadline fast approaching, managing a plan for OASIS E implementation can feel overwhelming. For many, this is not the first time a big change has happened with OASIS data collection and using the same strategies from previous years can seem like an easy and safe way to go. If the current costs of time and dime related to the OASIS review and correction process cause anxiety, maybe the plan for OASIS E should be focused on a different way. This session will provide attendees with clear steps to take to minimize the disruption of a new OASIS tool.

Session Title – Analytics as Your Agency's Nervous System

Presenter – Rob Simione (SemiTree)

Overview: Under the proper structure and with the right focus, data can become the nervous system of your organization— assessing situations and directing reactions, especially in a PDGM/VBP world. In this session, participants will review examples of common patient assessment problems and how those problems impact payment and outcomes. Learn to focus on benchmarks for measuring your agency's situation and use data to prioritize education and quality improvement activities based on the most needed and most significant impact areas.



Session Title – Hospice Eligibility Documentation

Presenter – Leslie Heagy (Healthcare Provider Solutions Inc.)

Overview: Accurate hospice eligibility documentation is critical to fulfilling the CoPs and payment requirements. The lack of supporting documentation for a terminal prognosis is the number one reason for denial. Reviewers often look for a significant decline in patient condition. Although this is not a requirement of hospice care, terminal prognosis is. The webinar will help clinicians document the slightest changes in baseline measures. More importantly, you'll learn how to capture in documentation the occurring changes that support terminal prognosis – even without a decline in baseline measures. Go beyond the LCDs and common tools for documenting eligibility by drilling down to the details and characteristics that differentiate terminal and chronic patients with the same diagnosis.

Session Title – Unwinding the Public Health Emergency (PHE)

Presenter – Kathy Royer (Ohio Council for Home Care & Hospice)

Overview: At the beginning of the Pandemic, CMS relaxed several Home Health and Hospice regulations in order for providers to have more time to care for their patients. During this workshop we will review the current 1135 waivers and flexibilities and will review next steps providers should take in order to be in compliance after the PHE has ended



Session Title – OASIS E: What you can begin today

Presenter – Michelle Horner (McBee)

Overview: OASIS E goes into effect on January 1st, 2023. But can you begin to implement anything now as an agency? Understand the assessment and screening tools for Cognition, Delirium, and Depression, and begin to get your staff familiar with these tools now. Not only will staff become more proficient with these tools but you will improve care by assisting the provider with the identification of conditions that can be addressed with treatment and interventions.

Session Title – From Regulations to Records: Compliant Home Health Charting

Presenter – Joe Osentoski (Gateway)

Overview: Attendees will learn:

- Understanding of the CMS, Medicare Advantage, and commercial payer medical review activity
- Knowledge of key CMS Medicare Benefit Policy Manual coverage requirements
- List of common denial reasons issued from Medicare and Medicare Advantage reviewers
- Knowledge of key items to be reviewed and staff education needed to successfully implement



Session Title – Hospice VBID

Presenter – Melinda Gaboury (Healthcare Provider Solutions Inc.)

Overview: This session will cover the details of the Value-Based Insurance Design (VBID) Model – Hospice Benefit Component. Medicare Advantage (MA) has long had coverage for home health patients, but there has never been coverage for Hospice under the MA benefit. VBID is a demonstration that began January 1, 2021 and continues for 5 years. There are multiple Medicare Advantage Organizations (MAO) that are participating and have coverage in multiple states. In addition to Hospice care there is an expansion of Palliative Care services that are offered to patients through the MAO. CMS is testing how the hospice benefit component can improve beneficiary care through greater care coordination, reduced fragmentation, and transparency in line with recommendations by the Office of Inspector General (OIG), the Medicare Payment Advisory Commission (MedPAC) and others. Hospice must prepare as more and more MAOs are participating in VBID to offer the hospice benefit to their beneficiaries.

Session Title – Home Health Case Conference 2.0: Transforming Performance and Culture

Presenter – Cynthia Campbell (WellSky)

Overview: Remnants of ritual hang on to the fabric of how many home health agencies manage case conferencing and IDT meetings. Unfortunately, some entrenched team meeting practices miss the mark on time and resource management, while losing sight of best practice objectives for utilization, compliance, and outcome improvement. When the home health case conference/IDT meeting evolves beyond these old habits and uses risk-informed, data-driven best practices, it holds the opportunity to stack clinical skills, advance QAPI initiatives, strengthen compliance, and



revitalize engagement. Our home health clinicians, as well as their leaders, are braving a new world of performance challenges within workforce constraints, TPE resumption, PDGM pressure, the pandemic, and HHVBP. Build strength in adopting new ways to approach these challenges with your teams! Join us as we explore the building of IDT and agency resilience and competence, supported by the Home Health Case Conference 2.0.

Session Title – Getting around in VBP: A look at the Mobility Total Normalized Composite Measures

Presenter – Michelle Horner (McBee)

Overview: As an agency, you need to be able to score the mobility VBP OASIS Items accurately, to best illustrate your improved performance. Join us as we talk about best scoring practices for the mobility composite item which includes M1840, M1850, and M1860. We will share tips and tricks for getting your staff to more clearly understand how to accurately complete these OASIS items. We will discuss best practices as we address these mobility items to increase better VBP results for your agency.

Session Title – Effective Episode Management through Holistic Care Coordination

Presenter – Michelle Horner (McBee)

Overview: Effective episode management is more than just visit utilization; it is about providing holistic individualized patient care. In this session, we will discuss episode management best practices that align with the values of the quintuple aim. We will review the need to begin discharge planning at the SOC, and personalize discharge plans. We will review how to create a patient-stated goal, and how to use that patient-stated goal to drive your clinical interventions and goals. We will also cover ways to provide holistic patient-centered care that addresses barriers to care and SDOH. When we provide holistic, patient-centered care we improve patient engagement, satisfaction, and outcomes.



Session Title – Ohio Medicare Updates 2022 & 2022

Presenter – Kathy Royer (Ohio Council for Home Care & Hospice)

Overview: Ohio Department of Medicaid is undergoing a number of changes this year which include the addition of the OhioRISE program and Next Generation Managed Care to name a few. Along with that Ohio Department of Health is creating rules for Home Health and non-medical agencies to be licensed in the state of Ohio. During this workshop we will review ODM and ODH changes and look at future changes which will impact Home Health and Hospice providers.



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